

Welcome

123rd Export Management Training Program

You focus on exports. We cover the risks.

ईसीजीसी ECGC

(A Govt. Of India Enterprise)



About Us

Best Export Credit Agency (ECA) award by Trade and Forfaiting Review (TFR) for the year 2017 by Trade and Forfaiting Review..

Set up in 30th July 1957 and 100% owned by Government of India, under the administrative control of Ministry of Commerce & Industry. Regulated by the Insurance Regulatory and Development Authority of India (IRDAI).

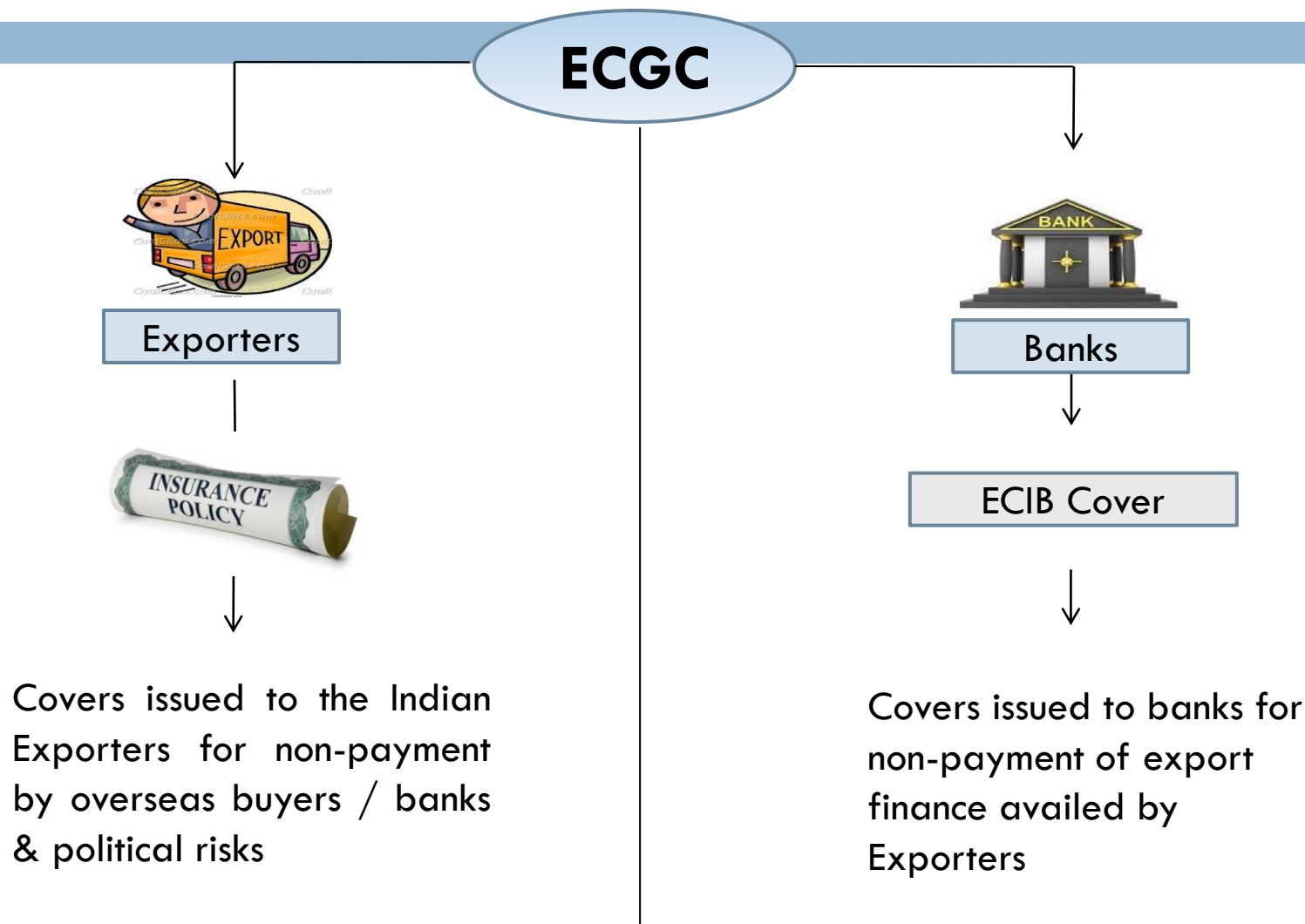
Network of 46 branches & 4 Regional Offices

5th largest National Export Credit Insurer in the World.

Completed 67 years of service

You focus on exports. We cover the risks.

ECGC Product Line



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Terms of payment

- Advance Payment
- Letter of Credit
- DP / CAD
- DA
- OD (Buyer)

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Risk covered

<u>Commercial Risks :</u>	<u>Political Risks :</u>
<ul style="list-style-type: none">❖ Insolvency of the buyer.❖ Wilful default of the buyer to make the payments.❖ Buyer's failure to accept the goods (Repudiation of contract)❖ Insolvency & default of the L/C opening bank.	<ul style="list-style-type: none">❖ War, civil war, revolution or civil disturbances in the buyers country.❖ Imposition of restriction by the government of the buyer's country or any government action which may block or delay the transfer of payment made by the buyer❖ New import restrictions or cancellation of a valid import license etc.

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Premium Structure is based on

- ❖ Country Grouping - 7 fold (240 countries)
- ❖ (A1, A2, B1, B2,..... D)- Higher the country group, lower the premium rates
- ❖ Terms of Payment- Less Riskier the payment terms, lower the premium rate

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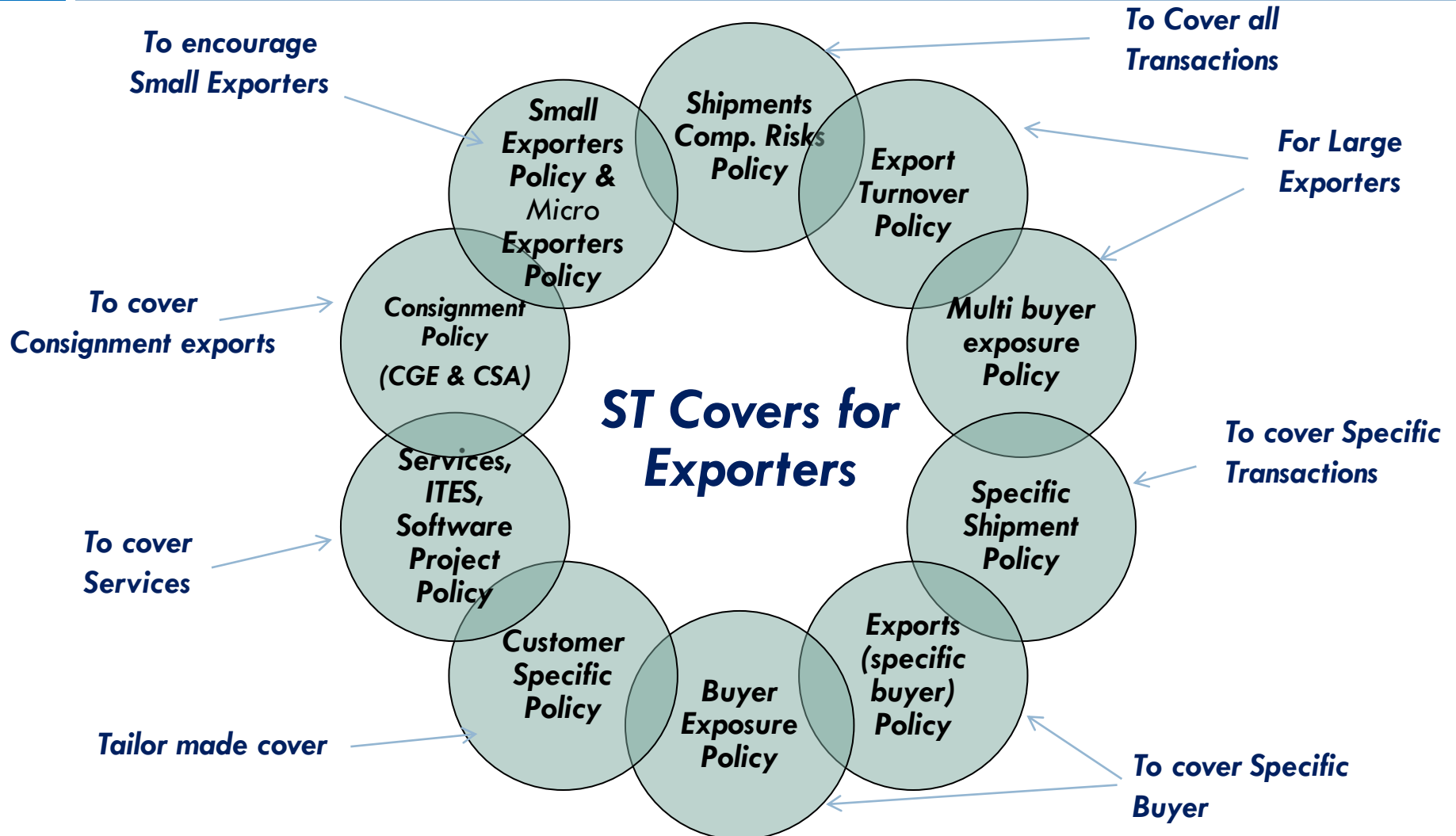
Types of Exports covered

- ***DIRECT Exports***
- ***CONSIGNMENT Exports***
- ***MERCHANTING Exports***
- ***SOFTWARE Exports***
- ***SERVICES Exports***
- ***DEEMED Exports***
- ***PROJECT Exports***

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How ECGC Helps Exporter ?

- ❖ Provides guidance in export-related activities.
- ❖ Makes available information on different countries with it's own credit ratings.
- ❖ Cover for all countries without any exception.
- ❖ Makes it easy to obtain export finance from banks/financial institutions.
- ❖ Assists exporters in recovering bad debts.

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Thank you

In case of any query, may please contact:

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